



ValidationInstitute

2022 Validation Report

Review for: Renalogic

Validation Achieved: Savings

Valid through: September 2023



Company Profile



Category: Audit, Transparent Marketplace

Website: <https://renalogic.com/>

Public or Private: Private

Year Established: 2002

CEO: Kevin Weinstein

Company contact: info@renalogic.com

Description:

Renalogic is committed to managing risk associated with dialysis and Chronic Kidney Disease (CKD). We empower clients with our proprietary repricing, risk-stratification and specialty case management.

The **Renalogic** mission to revolutionize the industry has allowed us to become the leader in managing all aspects of renal risk analytics, management and dialysis cost containment. Our professional team includes leaders in healthcare administration, case management, clinical experts in renal disease, legal specialists in The Employee Retirement Income Security Act of 1974 (ERISA) and healthcare law, contract negotiation and payer/provider negotiation. Our professional staff provides an end-to-end solution for identifying risk of renal disease in member populations, providing specific, targeted Chronic Kidney Disease (CKD) management programs and industry-leading dialysis cost containment services.





Company Profile

Renalogic's contract pricing for services included in its **ImpactProtect** program is on average 84.5% lower than the plan's Allowed Amount. The Allowed Amount is what the plan would have paid under its contract with providers.

The **ImpactProtect** program service package includes kidney dialysis, and kidney-related lab tests, drugs, vaccines, and supplies.





Claim Assertion for Validation

Renalogic's contract pricing for services included in its ImpactProtect program is on average 84.5% lower than the plan's Allowed Amount. The Allowed Amount is what the plan would have paid under its contract with providers.

The ImpactProtect program service package includes kidney dialysis, and kidney-related lab tests, drugs, vaccines, and supplies.





Method / Calculation / Examples

Claims for 90 patients were analyzed for the year 2022. The amount billed for the covered services was gathered, as well as the plan's Allowed Amount, and the amount paid under Renalogic's ImpactProtect program. The services included are listed below.

- Kidney dialysis.
- Lab tests ordered by the nephrologist through the dialysis provider or renal laboratory.
- Drugs and vaccines given at dialysis center or during home treatment such as Venofer, Heparin, or Epoetin.
- Supplies used during dialysis procedures (gauze, syringes, etc.)

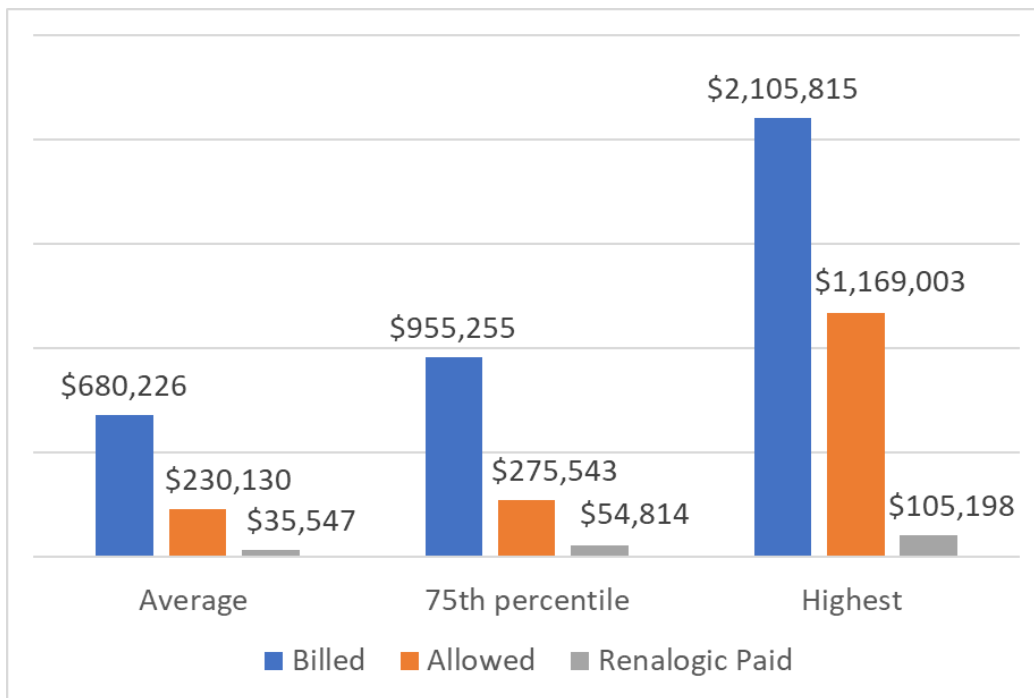
The average amount billed, allowed, and paid per patient was calculated as well as the 75th percentile and maximum. This was to show the range of costs that a kidney patient could have, and the savings the Renalogic ImpactProtect program delivers.





Findings & Validation

The graph below summarizes the average, 75th percentile, and maximum dollars paid per patient for the services included in the package. On average, Renalogic’s ImpactProtect program paid 84.5% less than the plan otherwise would have paid under its Allowed Amount. For the 90 patients included in the analysis, Renalogic’s ImpactProtect program reduced the plan’s 12-month costs by \$17.5 million.





Limitations

A plan that has Allowed Amounts closer to Renalogic's contracted pricing would have lower savings on average.





Validation and Credibility Guarantee

Renalogic ImpactProtect Program achieved validation for Savings.

Validation Institute is willing to provide up to a \$25,000 guarantee as part of their Credibility Guarantee Program. To learn more, visit

<https://validationinstitute.com/credibility-guarantee/>

Savings

Can reduce health care spending per case/participant or for the plan/purchaser overall.

Outcomes

Product/solution has measurably improved an outcome (risk, hba1c, events, employee retention, etc.) of importance.

Metrics

Credible sources and valid assumptions create a reasonable estimate of a program's impact.

Contractual Integrity

Vendor is willing to put a part of their fees "at risk" as a guarantee.





Validation Expiration: September 2023

CERTIFICATE OF VALIDATION

Applicant: **Renalogic**
223 W Jackson Blvd, Suite 604
Chicago, IL 60606

Product: Renalogic ImpactProtect Program

Claim: Renalogic's contract pricing for services included in its Impact Protect program is up to 85% lower than the plan's Allowed Amount. The Allowed Amount is what the plan would have paid under its contract with providers.

Validation Achieved: **Validated for Savings**

Award Date: November 2022

Linda Riddell
VP, Population Health Scientist
Validation Institute

Benny DiCecca
Chief Executive Officer
Validation Institute



About Validation Institute

Validation Institute is a professional community that advocates for organizations and approaches that deliver better health value - stronger health outcomes at lower cost. We connect, train, and certify health care purchasers, and we validate and connect providers delivering superior results. Founded in 2014, the mission of the organization has consistently been to help provide transparency to buyers of health care.

Validation Review Process

Validation Institute has a team of epidemiologists and statisticians who review each program. The team focuses on three components:

- Evidence from published literature that a similar intervention had similar results.
- The reliability and credibility of the data sources.
- The rigor of the approach to calculating results.

To achieve validation, the program has to satisfy each of these components. VI's team then summarizes the review into a report which is publicly available. Details of VI's review are available with the program's permission.